

eurotungstene know-how

It is eurotungstene's experience and its ability to anticipate major market trends that have established it as a technological leader and specialist in powder metallurgy.

With its state-of-the-art laboratory equipment and its team of qualified engineers and technicians, eurotungstene has given top priority to its R&D operation.

Activities are focused on three major areas:

- ▶ the development of new products and processes,
- ▶ basic research,
- ▶ technical assistance to its customers (sintering tests, on-site visits by eurotungstene engineers, advice, etc.).



A technological revolution: NEXT® and Keen® success story

eurotungstene was the first company to develop a new concept in binders for diamond tool applications and produce them on an industrial basis with the NEXT® range of pre-alloyed powders (1997). In the same year, this innovation, which dovetailed perfectly with market requirements, was awarded the prestigious Medal of Merit by the EPMA (the European Powder Metallurgy Association).

In 2005, eurotungstene has launched another innovative pre-alloyed powders range, Keen®, which confirms its leading technological position on the diamond tool market.

It is this capacity for unceasing innovation that enables eurotungstene to remain well ahead of its competitors.

A spirit of service

The total quality approach

For *eurotungstene* the exceptional quality of its powders is more than just a service: it is an obligation. A quality guaranteed by its highly professional personnel and its modern, highly automated production facility.

This uncompromising commitment has been reinforced over the last fifteen years by a policy of total quality:

- ▶ Regular personnel awareness campaigns through training courses and the drafting of trade manuals
- ▶ Internal quality system based on conformity, prevention, evaluation, excellence and responsibility
- ▶ Annual quality action plans
- ▶ Individual batch control at every stage of production



As a result of all these factors, *eurotungstene* has enjoyed ISO 9001: 2000 certification since 2003.



Your satisfaction: our priority

Furthermore, one of *eurotungstene's* distinct advantages is its ability to create and maintain privileged relations with its customers by putting the emphasis on human contact and being of genuine use to the customer: compliance with lead times, technical assistance and consultation on-site or off-site.

These all help to ensure a climate of confidence.

Not only does *eurotungstene* make a point of meeting the customer's every requirement, it is there to come up with the right solutions to any of their problems.

A comprehensive portfolio

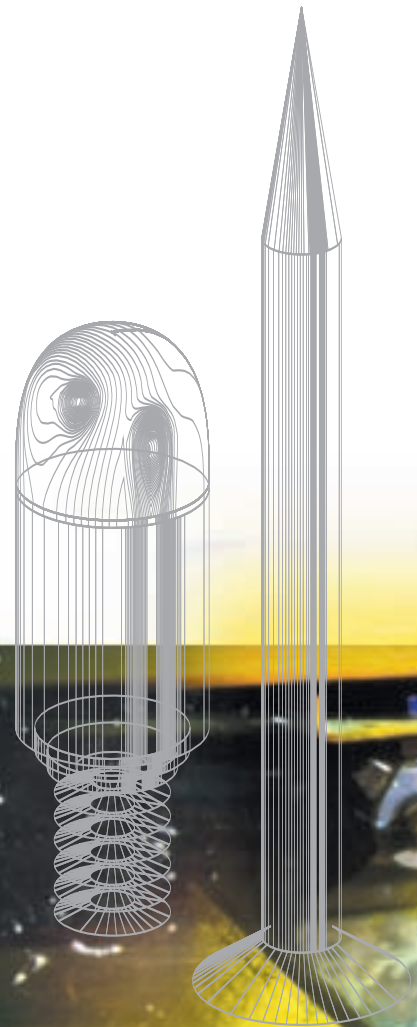
Sectors of Activity

Ongoing improvement and modernisation of the production facilities combined with a policy of continuous diversification have enabled **eurotungstene** to operate in a number of markets:

- ▶ Diamond Tools
- ▶ Cemented Carbides
- ▶ MiM
- ▶ Compounding
- ▶ Electronic
- ▶ High density Materials, Electrical Contacts, Heat Sinks
- ▶ Hardfacing

The various markets are becoming increasingly concentrated and subjected to increasing competitive pressure.

Today **eurotungstene** provides its clients with a truly comprehensive range



An Extensive Range

As a specialist concern, **eurotungstene** has formed partnerships with a large number of companies throughout the world so as to become its clients' preferred supplier.

Today, **eurotungstene** offers an even wider range of products backed up by high-performance logistics:

- ▶ Cobalt
- ▶ NEXT® Pre-alloyed and NEXT® Premixed Powders
- ▶ Mixed powders (WC/Co and W/Co)
- ▶ Keen® Pre-alloyed powders
- ▶ Nickel
- ▶ Tungsten, Tungsten Carbides, Fused Carbides
- ▶ Bronze, Tin, Copper and Iron
- ▶ Rhenium

In form of powder, granules and alloys.

Customised products are also available upon request.

International agent network

Denmark
Italy
Netherlands
Switzerland
Germany
Belgium
France
Great Britain
Spain
Portugal
Brazil
North America
Scandinavia
Greece
Turkey
South Africa
Iran
India
Hong – Kong
Taiwan
Japan
Russia
China
Australia
Central Europe
Eastern Europe
Middle East
Mexico

eurotungstene is a modern, outward-looking company with a truly international approach. Thanks to its comprehensive network of agents in all major countries, it enjoys local relations with its customers and is completely familiar with their special needs.

For further information, contact us or consult our **website** (suggestions and useful comments, latest developments, requests for quotation, etc) and our **online catalogue** (technical data sheets, MSDS, brochure, etc.).

